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Shin-ei News

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FY 2019 2nd Branch Manager Meeting



Front row, from the left (Directors in **bold** letters) (6 branches nationwide): (Work reform: Retirement starts at 75 the latest. Possible to take off for a short while during work hours or leave work early to attend to personal business.) Mr. Aida (Hokkaido Branch Manager), Mr. Kumasaka (Tohoku Branch Manager), Mr. Tanino (Vice Branch Manager), Mr. Higuchi (Advisory Executive Officer), Mr. Chiba (Advisory Deputy GM), Mr. Fujino (Deputy GM of Business Relations), Mr. Nitta Jr. (Managing Director), Mr. Nitta (President), Mr. Yamada(Advisory Sales Manager), Mr. Tajiri (GM of Administration), Ms. Kiyomiya (GM of Sales), Mr. Kageshima (Kansai Branch Manager), Mr. Okuda (Senior Advisory Officer), Mr. Horiuchi (Chuushikoku Branch Manager)





Active discussions were had on topics displayed on the right. Companywide

awareness was unified as well as deepening of business understanding was worked on.

① 「Reform to promote work—life balance」

Introduce incentive system company—wide

「Strengthening of Branches' Sales Edge」 3

Make proposals to customers more assertively [Improving quality of building management]

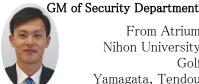
Introduction of Management Members, Branch Managers and Security Department

Nitta, President



From Chiyoda Life Insurance Hosei Univ.(engineering) Golf, Karaoke Yamagata, Sakegawa

Nitta(Kouichi) Managing Director (GM of Sales Division)



From Atrium Nihon University Golf Yamagata, Tendou

Yamada, Executive Officer Advisory Sales Manager



From Shimizu Construction Rikkyo University Golf Tokyo, Hino

4 (5)

Fuchida, Advisory and Deputy Manager of Sales



From Mitsui Sekiyu Keio University Music Kagoshima, Isa

Kiyomiya, Executive Officer, GM of Sales



From Sekisui House Kunitachi College of Music Piano, Tea Ceremony Kanagawa, Kawasaki

Higuchi, Advisory Executive Officer (Intl. Dept.)



From Alpha Investment Tohoku University Volleyball Nagano, Omachi

Fujino, Managing Executive Officer (Manager of Business Division)



Real Estate ICU Movies Kanagawa, Yokohama

Chiba, Executive Officer, Deputy Manager of Business Relations From Sumitomo



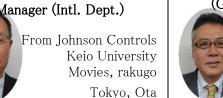
From a Construction managing company School of Engineering Tennis Kanagawa, Kawasaki

Kawaguchi, International Dept. Advisor



From Sumitomo Yokohama National Uni. Golf (badly) Tokyo, Itabashi

Ito, Senior Deputy



Tajiri, Executive Officer (GM of Administration)



From Nippon Kasei Chemical Hosei University Mahjong Kumamoto, Amakusa

Nitanda, Senior Executive Officer (Chief of Sales Dev.)



Previous branch manager of Mitsui Sumitomo Bank Hotaka High-School Nagano, Azumino

Takagi Advisory Executive Officer (Sales Dev.)



Mitsui Bussan UK GM Waseda University Tennis Gunma, Annaka

Aida, Hokkaido Branch Manager (Sapporo)



From Miyagawa Construction Hokkaido University Hokkaido, Sapporo

Kumasaka, Executive Officer Tohoku Branch Manager (Sendai), in charge of Hokkaido



From Daisue Construction Meiji University Movies Miyagi, Sendai

Nakamura, Chubu Branch Manager (Nagoya)



Former Branch Manager of Sumitomo Forestry Doshisha University Movies Fukui, Tsuruga

Kageshima, Executive Officer Kansai (Osaka) and Chubu (Nagoya) Branch Manager



From Kumagaigumi Nippon Oshima High School Golf Shizuoka, Fuji

Okuda, Senior Executive Officer In charge of Chuushikoku and Kyuushuu



From Fujita Keio University Golf Hiroshima

Horiuchi, Chuushikoku Branch Manager (Hiroshima)



From Daito Construction Kindai University Golf Hiroshima

Tahara, Kyushu Branch Deputy General Manager(Fukuoka)



Former Branch Manager of Fukuoka Central Bank Seinan Gakuin Univ. Biking Yamaguchi, Shimonoseki

Murohashi, Security Dept. Manager



Mitsubishi Fuso Nihon University Hot Springs Niigata, Nakaoka

Odajima, Security Dept. Manager



Okamoto Glass Nihon University Strolling around Tokyo, Edogawa

Uchida, Security Officer



From NEC Hiroshima Institute Of Technology Amateur Radio Shimane, Gotsu

Emergency Response Team

- Yamamoto, Matsuura, Nakazato
- Nakamura, Endo; Facility

Quality Control Team

Hashimura, Murakami, Konoha